



## **ADRF Appoints Ex-Kastle Systems Exec John Shubin as Manager of Business Development in U.S. West Region**

*Shubin to bolster strategic revenue growth and cultivate client relationships*

**Burbank, Calif., December 7, 2017** -- Advanced RF Technologies, Inc. (ADRF), the largest pure-play in-building Distributed Antenna System (DAS) provider for public safety and commercial radio frequencies, announced the appointment of John Shubin as manager of business development in the west region of the United States. Shubin brings 20 years of experience developing and implementing long-term growth opportunities in wireless, public safety, and communication industries.

In this role, Shubin will be responsible for driving sales revenue from carrier, enterprise, and third-party operator customers in the region. He will work closely with the sales team to build new business relationships for optimum revenue growth.

“ADRF has established its position as a leader in connectivity solutions,” said Shubin. “The company offers a wide-ranging suite of solutions to meet the needs of companies and first responders of all sizes.”

Shubin joins ADRF from Kastle Systems, the leading global managed services and access control provider, where he was a business development manager. Prior to that, he held leadership roles at Notora, PCTEL, CSI, and AT&T Mobility.

“John’s extensive experience and track record of success as a sales team leader make him an excellent fit for this role,” said Julie Song, President of ADRF. “We see significant opportunities for growth in the Enterprise market, most notably in the Commercial Real Estate vertical and believe he is the right choice for spearheading these initiatives.”

To learn more about ADRF, visit [www.adrftech.com](http://www.adrftech.com).

### **About ADRF**

Advanced RF Technologies, Inc. ("ADRF") is the leading provider of in-building wireless solutions that ensure reliable connectivity in venues of any size, shape and location. Established in 1999 in Burbank, CA, ADRF prides itself on having a customer-centric focus, designing solutions that meet each customer's unique needs, while providing a pathway to scale for the future. Today, we serve some of the world's leading enterprises, system integrators, public safety entities, neutral host operators, and wireless service providers. ADRF's product portfolio of in-building wireless solutions includes Distributed Antenna Systems (DAS), repeaters, antennas and passive components. ADRF is certified as a Minority Business Enterprise (MBE) and a Women's Business Enterprise (WBE), has achieved TL 9000 and ISO

9001 certifications, and is a member of HetNet Forum, Dense Networks, DASPedia, and Northeast DAS & Small Cell Association. For more information, please visit [www.adrftech.com](http://www.adrftech.com).



